

MEMBER BENEFITS CONTINUED

VALUE-ADDED SERVICES

IAHHC has aggressively developed programs to help your organization be more successful. By taking advantage of these exclusive “members only” benefits, your organization can lower its cost of providing care and compete for qualified staff. Programs include:

- ✕ **Referrals** through our online member locator and inclusion in the *Indiana Home Care & Hospice Guide*, published annually and sent to over 4,000 referral source contacts.
- ✕ **Accreditation services discounts** from Accreditation Commission for Health Care (ACHC) and Community Health Accreditation Program (CHAP).
- ✕ **Benchmarking / dashboard reports** provided at no cost through *The Council of State Home Care Associations* (subject to data availability).
- ✕ **Benchmarking / data reporting discounts** through *Healthcare Quality Solutions* and *Outcome Concept Systems*.
- ✕ **Medical supplies group purchasing organization** through *McKesson*.
- ✕ **Professional and business liability insurance** through *The Solutions Group*.

MEMBER BENEFITS CONTINUED

- ✕ **Health insurance** through our in-house agency, including *Health Essential* individual coverage.
- ✕ **Briggs Corporation** discounts.
- ✕ **Discount on staff recruiting** on the IAHC online Career Center.
- ✕ Discounts on **staff training tools**.
- ✕ **Fleet Management and Gasoline** discounts through *Speedway/SuperFleet*.
- ✕ **Long Term Care insurance** through *Mass Mutual* and *John Hancock*
- ✕ **Free membership** in *NPI Group Purchasing Organization*.
- ✕ **Cellular and Data** discounts on *Sprint/Nextel Services*.

New for 2010:

Direct Care Staff Training program.



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HOW IAHC
BENEFITS YOUR

HOME
HEALTH
AGENCY

 **Indiana**
Association for
Home & Hospice
Care, Inc.

Our Mission:
*To advance the cause of
home and hospice care
through leadership,
collaboration, advocacy
and education.*

AN INTRODUCTION TO IAHHC

The Indiana Association for Home & Hospice Care (IAHHC) is the *voice* for Indiana's Home Health providers. There is no better place to learn how to grow and improve your Medicare certified or State-licensed home health agency. IAHHC fights for your rights as a provider...and delivers more value for your dues dollar. Take a look inside at some of your benefits of being an IAHHC member.

JOIN TODAY!

If your Home Health Agency has never been a member of IAHHC, you can join now and receive the new member rate of \$700 for the 2010 membership year. Returning members pay dues based on a sliding scale, according to company revenue. According to a recent survey of state home care associations, IAHHC's dues are among the most moderate in the nation. Please visit www.iahhc.org or call the IAHHC office at (317) 844-6630 for an application.

MEMBER BENEFITS

- × **Advocacy:** No one will fight for you with the same relentless intensity.
- × **Committees:** Your organization's membership gives you a seat at the table as Indiana's providers meet to influence policy throughout the state. Active committees include Hospice, Legislative, Private Duty, Program, Regulatory & Reimbursement.
- × **Monthly E-Newsletter**
- × **Communiqué:** 4-Color print magazine mailed quarterly
- × **Home Health & the Law:** Get timely, accurate legal information to deal with issues of regulation, liability, employment and other critical home health related topics.
- × **Member List-Serve:** IAHHC's e-mail list-serve network allows you to network with your peers around the state without leaving your office.
- × **Regulatory and Technical Assistance:** Information and answers to questions are only a phone call or e-mail away!
- × **www.iahhc.org:** Your membership includes password access to the members-only pages, which include the on-line archives of the Communiqué and minutes of IAHHC's committees and work groups. Your membership also includes a listing on IAHHC's member locator page, which is marketed to prospective patients and families.

EDUCATION & TRAINING RESOURCES

IAHHC has long been recognized as a leading provider of staff and administrative education. In 2009, over 1,400 nurses, physicians, medical billers and coders, healthcare managers, accountants and attorneys participated in IAHHC sponsored workshops. IAHHC offers contact hours and nationally known speakers at a discount to members. Some of IAHHC's exclusive resources:

- × **Code of Ethics:** IAHHC members are expected to demonstrate their commitment to ethical practices by following the Association's *Code of Ethics*.
- × **2010 Hoosier Home Care & Hospice Conference:** Our Annual Conference to be held in May 2010 in Indianapolis.
- × **Home Health Aide Test:** Competency checklist available ONLY to paid members.
- × **Resource Guide:** Available for purchase to members only.



Our Mission: To advance the cause of home and hospice care through leadership, collaboration, advocacy and education.