

MEMBER SERVICES

IAHHC keeps in touch with its members and provides responsive, insightful assistance. IAHHC members enjoy the following outstanding benefits:

- ✘ **Communiqué:** Association newsletters are notorious for “fluff.” The Communiqué, IAHHC’s newsletter, is not.
- ✘ **Home Care & the Law:** Get timely, accurate legal information.
- ✘ **www.iahhc.org:** Your membership includes passwork access to the members’ only pages. Your membership also includes a listing on IAHHC’s member locator page, which is marketed to prospective patients and families.
- ✘ **IAHHC Hospice Forum and Volunteer Coordinator’s List-Serve:** IAHHC’s email list-serve networks allow you to network with your peers around the state without leaving your office.
- ✘ **Regulatory and Technical Assistance:** Information and resources for successful hospice surveys and audits can be obtained by calling or emailing our Staff Hospice Liaison.
- ✘ **Referrals** - through our online member locator and inclusion in the *Indiana Home Care & Hospice Guide*, sent to over 4000 referral source contacts.
- ✘ **Hospice Interest Groups:** IAHHC sponsors regular meetings for Volunteer Coordinators and Family Support Service professionals. These are open to staff of our members, at no charge.
- ✘ **Increased Value:** IAHHC can represent all your interests in one membership.

VALUE-ADDED SERVICES

IAHHC has aggressively developed programs to help your organization be more successful. By taking advantage of these exclusive “members only” benefits, your organization can lower its cost of providing care and compete for qualified staff. Some of our programs include:

- ✘ Professional liability and casualty insurance discounts.
- ✘ HIPAA and Red Flag Rule compliance materials.
- ✘ Medical Supplies Group Purchasing Organization through McKesson.
- ✘ Briggs Corporation discounts.
- ✘ Discount on staff recruiting on the IAHHC online Career Center.
- ✘ Accreditation Commission for Health Care (ACHC) and Community Health Accreditation Program (CHAP) discounts.
- ✘ Group health insurance through IAHHC’s in-house agency, including the Health Essential individual plan.
- ✘ AFLAC Insurance
- ✘ Long Term Care insurance through John Hancock & Mass Mutual.
- ✘ Free membership in NPI Group Purchasing Organization
- ✘ Discounts on Sprint/Nextel services.

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HOW IAHHC
BENEFITS YOUR

HOSPICE AGENCY



Our Mission:
*To advance the cause of
home and hospice care
through leadership,
collaboration, advocacy
and education.*

AN INTRODUCTION TO IAHHHC

The Indiana Association for Home & Hospice Care (IAHHHC) is the voice for Indiana's hospice providers.

There is no better place to learn how to grow and improve your Medicare certified/State-licensed hospice agency. IAHHHC works to promote Hospice among professionals and the public.

JOIN TODAY!

If your Hospice has never been a member of IAHHHC, you can join now and receive the new member rate of \$700 for the 2010 membership year. Returning members pay dues based on a sliding scale, according to company revenue. Please visit www.iahhc.org or call the IAHHHC office at (317) 844-6630 for an application.

This is the year to get involved!

"Our Hospice has greatly benefited from the vast educational opportunities offered by IAHHHC, ranging from clinical needs to regulatory and legislative issues. It is also of great benefit to be able to network with other like providers at the conferences, and the IAHHHC Hospice and Regulatory Committees. As Secretary of the IAHHHC Board of Directors, I encourage you to join IAHHHC as a hospice provider, whether you are a free-standing hospice or a dual agency, serving both Hospice and Home Care Patients."

- **Melissa Jeremiah**, Director of Operations
Hoosier Uplands Hospice, Mitchell, IN

HOSPICE SERVICES

Over one-third of IAHHHC's members provide hospice services. IAHHHC represents over 70% of Indiana's licensed hospices. Please take advantage of all that IAHHHC offers:

- ✕ Active networking groups for Volunteer Coordinators and Family Support Service professionals
- ✕ Hospice list-serve email network
- ✕ Legislative and grassroots advocacy
- ✕ Regulatory assistance from IAHHHC staff.
- ✕ Top-notch dedicated hospice programming

In 2009, IAHHHC further demonstrated its commitment to being the best possible association for its hospice members. Here's how:

- ✕ **Advocacy & Action:** IAHHHC has racked up some great successes over the past couple of years. No one will fight for you with the same passion.
- ✕ **Credibility with Law Makers:** IAHHHC is the organization that lawmakers call for information affecting hospice and their constituents.
- ✕ **Hoosiers Helping Home Care & Hospice:** This is IAHHHC's registered *Political Action Committee*.
- ✕ **Representation:** IAHHHC participates in several forums to represent hospice members including:
 - ✕ Region V CMS Hospice Roundtable
 - ✕ Population-based Palliative Care Network
 - ✕ Hoosiers for Options
 - ✕ Children's Hospice International
 - ✕ Hospice Association of America
 - ✕ NHPCO State Association Member
 - ✕ National Alliance for Hospice Access
 - ✕ Indiana Coalition for Human Services

EDUCATION AND TRAINING RESOURCES

IAHHHC has long been recognized as a leading provider of staff and administrative education. In 2009, over 1400 nurses, therapists, social workers, accountants, attorneys and physicians participated in IAHHHC sponsored workshops. IAHHHC offers contact hours and nationally known speakers at a discount to members. Some of IAHHHC's exclusive resources:

- ✕ **Advanced Directives:** Completely revised manual developed by attorneys for IAHHHC.
- ✕ **Code of Ethics:** IAHHHC members have demonstrated their commitment to ethical care of patients and ethical employment practices.
- ✕ **Hospice Aide Test:** Completely rewritten in 2003, the test is only available to paid members for evaluating their care staff.
- ✕ **2009 Hoosier Home Care & Hospice Conference:** This conference offers bridge programming with home health and dedicated hospice programming. The hospice programming represents the largest single hospice education conference in Indiana.
- ✕ **QAPI Implementation Group:** We began our QAPI program in 2007 - two years early! IAHHHC is committed to doing the right things for the right returns.

