2020 Jurisdiction M (JM) Hospice Medicare Workshop Series – Hitting the Target with Medicare

Palmetto GBA is pleased to announce our 2020 Hospice Workshop Series “Hitting the Target with Medicare.” These workshops are designed to equip hospice providers and their staff with the tools they need to be successful with Medicare billing, coverage and documentation requirements.

These workshops will provide insight for hospice agency staff at all levels. However, we do suggest that providers who are new to Medicare, or have new staff, attend online learning courses for beginners offered at www.PalmettoGBA.com/hhh. Basic billing and other online educational resources can be found in the Self-Paced Learning section by selecting the Learning and Education link under the Browse Topics option at the top of the page. During the workshop series, Palmetto GBA will provide information related to the most common errors identified through a variety of data analyses and some hints and tips as to why these errors occur. Palmetto GBA’s ultimate goal is to have educated and astute providers that know how to accurately and skillfully apply the information they learn to their documentation and billing practices.

The following topics will be covered during the workshop:

Part I
1. Utilization
   a. Length of Stay
   b. Medicare Spending
   c. Revenue Code Breakdown
   d. Utilization by Discipline
2. Top Denials
   a. Medical Review Denials
   b. CERT Errors
3. Hospice Patient in a Facility
4. An Effective Interdisciplinary Team

Part II
1. What You Need to Know for 2020
   a. 2020 Final Rule
b. Targeted Probe and Educate (TPE)
c. Physician Billing
2. Data-Driven Topics
   a. Top Hospice Reason Codes
3. eServices Online Portal
4. Reminders
   a. CERT Program
   b. Provider Enrollment Revalidation
5. Provider Resources/Self Service Tools
   a. Palmetto GBA Resources
   b. CMS Resources
   c. Top Links
   d. Social Media
   e. Education/Events

---

**Home Health Day**

**February 26, 2020**

**Location:** Olivet Nazarene University - 7302 Woodland Dr, Indianapolis, IN 46278

Half Day: 8:00 am - 12:00 pm Eastern

**2020 Jurisdiction M (JM) Home Health Medicare Workshop Series – Hitting the Target with Medicare**

Palmetto GBA is pleased to announce our 2020 Home Health Workshop Series “Hitting the Target with Medicare.” These workshops are designed to equip home health providers and their staff with the tools they need to be successful with Medicare billing, coverage and documentation requirements.

These workshops will provide insight for home health agency staff at all levels. However, we do suggest that providers who are new to Medicare, or have new staff, attend our online learning courses for beginners at [www.PalmettoGBA.com/hhh](http://www.PalmettoGBA.com/hhh). Basic billing and other online educational resources can be found in the Self-Paced Learning section by selecting the Learning and Education link under the Browse Topics option at the top of the page. During the workshop series, Palmetto GBA will provide information related to the most common errors identified through a variety of data analyses and some hints and tips as to why these errors occur. Palmetto GBA’s ultimate goal is to have educated and astute providers that know how to accurately and skillfully apply the information they learn to their documentation and billing practices.

**The following topics will be covered during the workshop:**

**Part I**

1. Questionable Encounters
   a. State-Specific Data
   b. Physician Query
2. Top Denials
   a. Medical Review Denials
   b. CERT Errors
3. Nursing Process/Care Planning
4. Case Scenarios

Part II
5. What You Need to Know for 2020
   a. 2020 Home Health Final Rule
   b. Targeted Probe and Educate (TPE)
   c. Patient-Driven Groupings Model (PDGM)
6. Data-Driven Topics
   a. Top Home Health Reason Codes
7. eServices Online Portal
8. Reminders
   a. CERT Program
   b. Provider Enrollment Revalidation
9. Provider Resources/Self Service Tools
   a. Palmetto GBA Resources
   b. CMS Resources
   c. Top Links
   d. Social Media

Education/Events

Registration Form
February 25th – Hospice Day
February 26th – Home Health Day

Please indicate below which session(s) you plan to attend; Hospice Only, Home Health Only, or Both Days.

<table>
<thead>
<tr>
<th>Registration Fee (Per Person)</th>
<th>Hospice ONLY</th>
<th>Home Health ONLY</th>
<th>Both Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Member</td>
<td>$165</td>
<td>$165</td>
<td>$300</td>
</tr>
<tr>
<td>Non-member</td>
<td>$300</td>
<td>$300</td>
<td>$600</td>
</tr>
</tbody>
</table>

Company
Billing Address
City __________________________ State _______ Zip Code __________________________
Telephone ______________________ Fax ______________________

<table>
<thead>
<tr>
<th>Name</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Session(s)
☐ Hospice ONLY ($165/$300)
☐ Home Health ONLY ($165/$300)
☐ Both Days ($300/$600)
<table>
<thead>
<tr>
<th>Session(s)</th>
<th>□ Hospice ONLY ($165/$300)</th>
<th>□ Hospice ONLY ($165/$300)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>□ Home Health ONLY ($165/$300)</td>
<td>□ Home Health ONLY ($165/$300)</td>
</tr>
<tr>
<td></td>
<td>□ Both Days ($300/$600)</td>
<td>□ Both Days ($300/$600)</td>
</tr>
</tbody>
</table>

**Method of Payment:**  □ Check (payable to IAHHC)  □ Visa  □ MasterCard  □ American Express

CC# ___ ___ ___ ___ - ___ ___ ___ ___ - ___ ___ ___ ___ - ___ ___ ___ ___  Amount Due $______

Security Code ___ ___  Expiration Date ___ ___ / ___ ___

Name on Card _________________________________  Signature _________________________________

**Hotel Information**

*Drury Plaza Hotel Indianapolis Carmel* - 9625 N Meridian St, Indianapolis, IN 46290

**Room Rate**  $120/night

**Reservations:** Corporate Code- 328511

You may reserve online [here](#), then enter the above Corporate Code. If you have any issues, please call the IAHHC office and ask for Tori.

**Cancellation/No Show Policy**

There are no refunds 10 days prior to the program date. All refunds will have a $25 processing fee. **No Shows will be charged the full amount of the program.** If you are unable to attend, you may send a substitute. Please contact the IAHHC Office with the person’s name.

**Mail:** IAHHC, 6320-G Rucker Road, Indianapolis, IN 46220

**Online:** [www.iahhc.org](http://www.iahhc.org)

**Fax:** (317) 775-6674

**For more information:** [tori@iahhc.org](mailto:tori@iahhc.org) (317) 775-6675