



Estimate of Value of IAHHC Membership

Compiled Based on Non-Member Obtaining Similar Benefits Independently

		Cost Per Year
Advocacy	Lobbyist (<i>\$2,000/month</i>)	\$24,000
	Liaison with Indiana State Department of Health and Family & Social Services Administration (<i>52 hours a year @ \$25/hour</i>)	\$1,300
	Bill Tracking Software and Legislative Action Network	\$2,500
	iAHHC Home Care Law Newsletter (<i>Six Editions Annually</i>)	\$450
Education	Annual Conference Discount	\$275
	Member Discounts to Educational Classes	\$9,400
	Free Events (<i>Webinars, Teleconferences, and Networking Lunches</i>)	\$400
	RCTCLearn.net Online Training Staff (<i>free for home health, hospice, and PSA agencies</i>)	\$2,000
Information	Onstaff Consultants (<i>Ten hours a year at \$175/hour</i>)	\$1,750
	Members Only Resources (<i>HHA & PSA tests, etc</i>)	\$300
	National & State Home Care News and Information	\$1,000
Publication Subscriptions	i-Weekly Newsletter (<i>once every week</i>)	\$800
	A Letter from Home Newsletter (<i>added to the iWeekly; 6 editions</i>)	\$250
Advertising	Listing in Online Directory	\$200
Group Purchasing Programs	SuperFleet Gas Program	\$100
	Pharmacy Discount Program	\$100
	Enterprise Fleet Management	\$100
Member Collaborations, Support & Peer Advice		PRICELESS
		Total: \$44,925